

**“DialogueWORKS: Collaborating for Results”**  
**Friday, September 12, 2008**  
**12:30 – 5:00 p.m.**

**Join us for this ½-day learning event**

DialogueWORKS: Collaborating for Results is a dynamic and interactive interpersonal communications course designed to help participants communicate more effectively in order to enhance personal and professional results.

This program focuses on a communication model that encompasses the behavior of dialogue, or effective communication: Suspending (observing), Attending (listening), Inquiring (asking and Advocating (sharing)).

DialogueWORKS effectively teaches you how to spot communication behaviors and tendencies that sabotage attempts to establish dialogue, and precisely what can be done about them.

**Learning Objectives:**

Participants will learn to increase their ability to use all the skills of effective communication to increase personal and professional results.

This ½ day program enables people to:

- Suspend perception and increase openness
- Identify mental models
- Clarify hidden meaning
- Identify and share “undiscussables”
- Provide feedback to increase accountability
- Listen for new insights
- Inquire in ways that build respect and re-establish relationships
- Invite opposing views
- Defuse emotional situations
- Share without creating defensiveness
- Create more satisfying solutions
- Improve teamwork and productivity

**Our Presenter – John Stoker**

John, president of Light Storm Consulting, has over 15 years of consulting and training experience in a variety of industries. John holds graduate degrees in both law and organizational behavior. He has designed and developed courses for numerous Fortune 500 companies, assembling content and tailoring it to meet each client’s specific needs.

John’s areas of expertise include leadership, communications, conflict resolution, performance management, creativity, and innovation. John’s client list includes: Cox Communications, Lockheed Martin Aeronautics, Turner Broadcasting, AT&T, Alcon Laboratories, UST, Inc.

Light Storm Consulting, Inc., is an organizational development firm located along the Wasatch mountains near Salt Lake City, Utah.

Their mission is to collaborate with leaders in illuminating, creating, and implementing innovative interpersonal and organizational development solutions that yield uniquely successful results.

**Program Details**  
**Friday, Sept 12 2008**

**Time:** 12:30 - 5:00p.m

- Lunch 12:30 – 1:00pm
- Program 1:00 – 5:00pm

**Where:**

University of Phoenix, Hohokam Campus, 4635 East Elwood Street, Room 114, Phoenix, 85072-2076. Map on page 3.

**Fee:**

Members \$35, Non-Members \$70. Fee includes lunch and the program.

**Registration:** Complete the registration form on page two and fax it to AzODN at 480-304-3043.

If you have any questions about the program or membership, please e-mail AzODN at 480-730-7997 or [info@azodn.org](mailto:info@azodn.org)

**AzODN Program Registration Form:**

**“DialogueWORKS: Collaborating for Results”**

**When:** Friday, Sept 12, 2008  
**Time/Agenda** Lunch: 12:30pm – 1:00pm; Program: 1:00 – 5:00pm  
**Where:** University of Phoenix, Hohokam Campus, 4635 East Elwood Street, Room 114, Phoenix, 85072  
**Program Cost:** \$35 for members; \$70 for non-members (includes lunch and snacks)  
**To Register:** Complete form and **fax** it to AzODN, bring your payment to the program.

Attendee(s) **names, phone numbers and e-mail addresses:**

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Company: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

\_\_\_\_ AZODN Member    \_\_\_\_ Non-member

\_\_\_\_ Number of people attending (please include all attendee names above)

**Payment Types**

Bring checks or cash to the program for payment. Make checks out to AzODN.  
Credit card payments should be faxed with the registration to AzODN 480-304-3043

Credit card type (check one): \_\_\_\_\_ Visa    \_\_\_\_\_ MasterCard

Exp. Date: \_\_\_\_\_ Card # \_\_\_\_\_

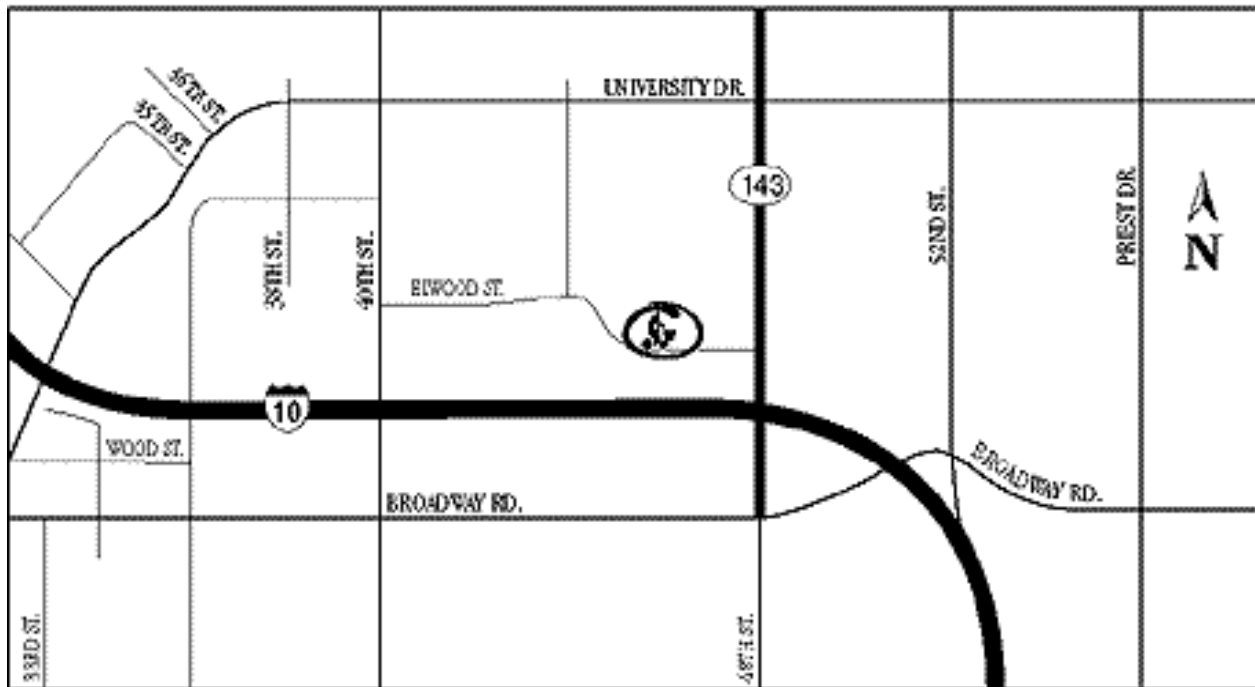
Name on card: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## Hohokam Campus

4635 East Elwood Street  
Room 114  
Phoenix, Arizona 85072-2076  
480-804-7600

## HOHOKAM



### From I-10:

Take I-10 to the 40th Street exit. Head north to Elwood Street, about two blocks up. Turn right on Elwood and follow it about one mile. The Hohokam Campus is on your right.

### From University:

Head west on University to 48th Street. (This is an access road located just west of the Hohokam Expressway.) Turn south on 48th Street and follow it until you see the campus on your left (approximately 1/4-mile).

The **4635 Building** is the three-story building. Classes are held on the first floor and the room numbers range from 101-115.

**Where to Park** - Parking is available in any of the open lots by the buildings.